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Jeff Wilson is responsible for leading the global sales, distribution, and marketing activities of Research Affiliates. Research Affiliates is a global leader in smart beta, factor investing, and asset allocation. The firm creates investment strategies and tools based on award-winning research and delivers these solutions in partnership with some of the world's premier financial institutions. He is a member of the Management Committee.

Prior to joining Research Affiliates, Jeff was senior associate and director of Marketing at Maverick Capital in New York City, where he led new business development in the United States, Canada, and Asia. In this capacity he provided sales, marketing, and client service to corporate and public pension plans, endowments, foundations, funds of funds, and multi-family offices. Previously, Jeff had been senior vice president at TCW in Los Angeles, responsible for the firm's institutional client base in the western and midwestern regions of the United States. Prior to TCW, Jeff was a finance associate at Occidental Petroleum Corporation.

Jeff received his BS and MBA from the University of Southern California.